CASE STUDIES BAYLEYS







Amazon proof
Strip retail locations that have the power to beat back the online giant.

Northern lights

Could 2018 be the year when the "Golden Triangle" stretches to Northland?

FEATURING

COMMERCIAL PROPERTIES FOR SALE FROM AROUND NEW ZEALAND

Countdown Hornby

17 Chappie Place, Hornby, Christchurch



- Returning \$1,364,605pa net + GST
- Leased to General Distributors Limited
- 20 year lease from December 2012 with renewals up to 60 years
- Modern building completed December 2010 positioned on a 1.77 hectare (approximately) freehold site

Located on State Highway 1, adjacent to the large format Hornby Hub Shopping Precinct, the Countdown Supermarket services the large population base in the western suburbs of Christchurch. A significant real estate opportunity.

| Property Details | |
|------------------|--------------------------------|
| Land Area | 1.7655 hectares (more or less) |

| Tenancy Details | |
|-------------------|----------------------------------|
| Name of Tenant | General Distributors Limited |
| Term of Lease | 20 years |
| Commencement Date | 13th December 2012 |
| Rights of Renewal | Eight (8) of five (5) years each |
| Gross Rental | \$1,439,814pa + GST (semi gross) |

Sale Summary

The property was marketed with a second Countdown Supermarket in Dunedin with the option to buy one or both. The international tender campaign resulted in multiple tenders being received for both properties. Countdown Hornby was successfully sold at Tender and Countdown Dunedin was put on hold pending a capital raise by the vendor.

Sold by Tender

Closing 3pm, Monday 26th February 2018 Sale price \$21,500,000

Yield

6 26%

Source of purchaser

Established Client

Purchaser profile

Mike Houlker

+64 21 945 927 mike.houlker@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Sunil Bhana

+64 21 938 660 sunil.bhana@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Blair Young

+64 27 443 3105 blair.young@bayleys.co.nz WHALAN AND PARTNERS LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Affordable childcare investment

32 Dominion Road, Kaitaia, Northland



- Returning \$48,000pa + GST
- 10 year lease
- A well established childcare centre
- A superb long term investment
- Licensed for 40 children

An excellent opportunity to buy this well located freehold property within a large and growing catchment area of Kaitaia. This tidy facility features a 10 year lease to an established operator. Childcare Centres are very popular and much sought after investments.

| Property Details | |
|------------------|-----------------------|
| Land Area | 1,190m² |
| Zoning | Residential 9A |
| Land Use | Educational |
| Floor Area | 230m² (approximately) |

| Tenancy Details | |
|-------------------|---------------------------------|
| Name of Tenant | Three Little Birds Childcare |
| Term of Lease | 10 years |
| Commencement Date | 13th October 2017 |
| Rights of Renewal | Two (2) terms of five (5) years |
| Net Rental | \$48,000 + GST |

Sale Summary

Sold at Auction. A solid marketing campaign featuring in Total Property plus a number of local publications. Very good enquiry levels. Trademe worked very well for this property.

Sold by Auction

11am, Wednesday 7th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Sale price

\$680,000

Source of purchaser

Bayleys.co.nz

Purchaser profile

Passive investor

Shane Snijder - AREINZ

+64 21 730 488 shane.snijder@bayleys.co.nz

Steven McNally

+64 274 978 633 steven.mcnally@bayleys.co.nz MACKYS REAL ESTATE LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Scott Penney

+64 272 006 970 scott.penney@bayleys.co.nz BAYLEYS REAL ESTATE LTD, COUNTIES, LICENSED UNDER THE REA ACT 2008

Prime retail investment in Albany

Unit 1, 21 Corinthian Drive, Albany, Auckland



- The property comprises approximately 450m² retail and a 70m² covered terrace
- Located in the biggest new retail development on the North Shore
- Surrounded by a wide range of well-known tenants
- Supermarket as the anchor tenant

Situated in the heart of Albany, this high exposure retail complex enjoys triple frontage facing Albany Highway, Corinthian Drive, and Data Way. The busy centre is surrounded by a wide range of well-known tenants, including ASB Bank, Westpac Bank, Mitre 10, Olympus, McVeagh Fleming, Lion Foundation, Peter Baker Transport, and Kids Cove Childcare Centre. Massey University is situated within 5 minutes walking distance across the Albany Express Highway, Albany Westfield Mall, Albany Mega Centre, North Harbour Stadium, Park and Ride Bus Station are all nearby.

The property comprises approximately 450m² high stud retail as well as a 70m² covered terrace. It has been leased to a supermarket as the anchor tenant of the retail centre, with an eight year lease, returning \$260,000pa + GST and OPEX. The tenant has also provided a bond guarantee, in addition to personal guarantee.

| Property Details | |
|------------------|--|
| Floor Area | 450m² + 70m² covered terrace (approximately) |
| Zoning | Business Park Zone |

| Tenancy Details | |
|-------------------|---------------------------|
| Name of Tenant | Albany Supermaket Limited |
| Term of Lease | Eight (8) years |
| Commencement Date | 28th August 2017 |

Sold by Deadline Private Treaty 4pm,

Thursday 8th March 2018 29 Northcroft Street, Takapuna, Auckland, New Zealand

Sale price

\$4,300,000

Yield

Source of purchaser

Local Newspaper

Purchaser profile

Active add value investor

Eddie Zhong

+64 21 227 7110 eddie.zhong@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Ranjan Unka

+64 21 711 755

ranjan unka@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Terry Kim

+64 27 471 1446 terry.kim@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Golden retail investment in the heart of Albany

Unit 7A and 7B, 21 Corinthian Drive, Albany, Auckland



- Located in the biggest new retail development on the North Shore
- High-exposure retail complex facing Albany Highway
- Option to purchase one or both
- · Long-term lease tenant
- Multiple site access

Claimed to be the biggest food and beverage precinct on the North Shore. Prior to completion of this modern centre, all units have been leased to an attractive mix of food and beverage, and service retail businesses. Each shop has plenty of profile with signage above.

This high-exposure retail complex enjoys triple frontage facing Albany Highway, Corinthian Drive, and Data Way. The busy centre is surrounded by a wide range of well-known tenants, including ASB Bank, Westpac Bank, Mitre 10, Olympus, McVeagh Fleming, Lion Foundation, Peter Baker Transport, and Kids Cove Childcare Centre.

Unit 7A and 7B are situated right at the strategic corner position at the main entrance of Orchard Park Retail Hub, with immediate access to common car parks.

| Property Details | |
|------------------|--------------------------------------|
| Floor Area | 7A - 87m²; 7B - 76m² (approximately) |
| Zoning | Business Park Zone |

| Tenancy Details | | |
|-------------------|---------------------------|---------------------------|
| Name of Tenant | 7A - DSX Limited | 7B - Unique Entertainment |
| Term of Lease | 10 years | Five (5) years |
| Rights of Renewal | Two (2) x three (3) years | Two (2) x five (5) years |
| Net Rental | \$53,672 + GST and OPEX | \$45,000 + GST and OPEX |

Sale Summary

Unit 7A and 7B sold to different purchasers respectively. Unit 7A sold by Postauction.

Sold by Auction

11am, Wednesday 7th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Sale price

7A - \$1,200,000; 7B - \$910,000

Yield

7A - 4.47%; 7B - 4.95%

Source of purchaser

Email newsletter

Purchaser profile

Active add value investor

Eddie Zhong

+64 21 227 7110 eddie.zhong@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Steven Liu

+64 21 808 579 steven.liu@bayelys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Investment with option for longer lease term

Unit J, 39 Apollo Drive, Albany, Auckland



- Well-established long standing tenant who will extend lease term if required
- Attractive ground floor end unit in a modern office development
- Current rental \$36,677.04pa + GST and outgoings
- A proven location making for a strong investment choice

This superb modern ground floor commercial office investment won't disappoint. This air conditioned and alarmed office incorporates a highly desirable layout with a functional mix of private offices, meeting rooms, open plan area, kitchenette and toilet amenities.

With vacancy rates at historical lows in the area and a sitting tenant able to extend their lease term, at the purchaser's discretion, this 'gem' of an opportunity must sit at the top of the list for both owner occupiers and investors.

| Property Details | |
|------------------|--------------------------------------|
| Floor Area | 130m² (approximately) |
| Car Parks | Four (4) on-site exclusive use parks |

Tenancy Details

Currently returning \$36,677.04pa + GST and outgoings. Lease expires May 2019 with option of a further three years at the purchaser's discretion. Full tenancy details are available on request.

Sale Summary

The property had approx. one year to run on its lease. We created maximum value for the vendor by negotiating a new three year lease with the tenant - to be taken up at the purchaser's discretion. This ensured we were able to attract both owneroccupiers and investors to the property.

Sold by Auction

11am, Wednesday 7th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Source of purchaser

Established Client

Purchaser profile

Passive investor

Jane McKee

+64 21 557 377 jane.mckee@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Tonia Robertson

+64 21 619 200 tonia.robertson@bayleys.co.nz

High profile tenanted investment

2-8 Montgomery Avenue, Rothesay Bay, Auckland



- Freehold standalone corner site 316m² (more or less)
- Multi income stream from two tenancies
- Development potential for mixed use residential development
- Returning \$70,622.46pa + GST and outgoings.

This fully leased investment opportunity is a must view for passive investors and developers alike.

Strategically positioned between the beachside suburbs of Browns Bay and Mairangi Bay on Auckland's North Shore, this corner property benefits from exposure to the high traffic volume of Beach Road.

Potential (subject to resource consent) exists under the AUP (OP) to develop this property for mixed use residential, retail and commercial..

| Property Details | |
|------------------|---------------------------------|
| Tenure | Fee Simple (freehold) |
| Floor Area | 190m² (approximately) |
| Land Area | 316m² (more or less) |
| AUP (OP) Zoning | Business - Neighbourhood Centre |

| Tenancy Details | | |
|-----------------|------------------------|----------------------|
| Name of Tenant | The Loft - Golden Silk | Hair d'Art |
| Term of Lease | Eight (8) years | Four (4) years |
| Net Rental | \$55,369.13 | \$15,253 . 33 |

Sale Summary

A popular investment value package that appeals to the \$1 million to \$2 million dollar commercial/residential investor. The Total Property package detailed the investment to a nationwide audience. The choice of auction put a "stake in the ground" for action.

Sold by Post-auction Sale price

\$1,185,000

Yield

Source of purchaser

Total Property Magazine

Purchaser profile

Passive investor

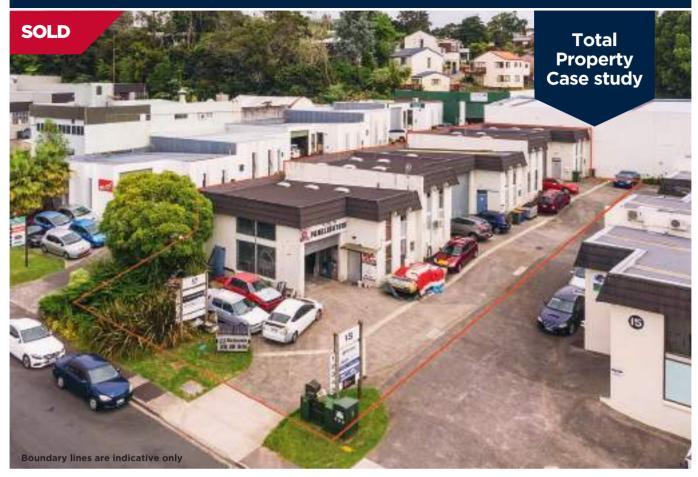
Brian Caldwell

+64 27 481 5505

brian.caldwell@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Multi-tenanted industrial investment

17 Ashfield Road, Wairau Valley, Auckland



- Currently returning \$75,600pa + GST and outgoings
- Five separate industrial units on one title
- A grade seismic rating of 90%
- Easy access to the Northern Motorway

Five industrial units leased to three separate tenants which were taken to the market through Total Property campaign.

First time on the market since 1985. Building was in tired condition and the rents were under the market by approximately 20% and with a WALT of approximately 18 months.

The auction campaign resulted in 75 enquiries with 15 people being at the auction and ten actively bidding.

Subsquently sold for \$1,700,000.

| Property Details | |
|------------------|------------------------|
| Building Area | 692m² (approximately) |
| Land Area | 1,017m² (more or less) |

| Tenancy Details | | |
|-------------------|----------------------|----------------------|
| Name of Tenant | Mark Nankivell | Nova Flowtec Limited |
| Commencement Date | 01.04.17 | 01.11.14 |
| Review Date | 01.04.19 | 01.11.18 |
| Rights of Renewal | 31.03.19 | 31.10.18, 01.11.22 |
| Total Net Rental | \$15,000.00 | \$15,000.00 |
| Name of Tenant | Nova Flowtec Limited | AM Trading Limited |
| Commencement Date | 20.08.16 | 01.06.16 |
| Review Date | 19.08.18 | 01.06.18 |
| Rights of Renewal | 19.08.20 | 31.05.18 |
| Total Net Rental | \$15,000.00 | \$15,600.00 |

Sold by Post-auction

Monday 9th April 2018 Sale price

\$1,700,000

Yield

44%

Source of purchaser

Established Client

Purchaser profile

Active add value investor

Trevor Duffin

+64 21 245 9731 trevor.duffin@bayleys.co.nz

DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Ranjan Unka

+64 21 711 755

Ranjan.unka@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Investment on point

55 Barrys Point Road, Takapuna, Auckland



- High profile corner site in a desirable location within close proximity to the Auckland CBD
- Currently returning \$285,630.04pa + GST from seven separate tenancies providing a diversified income stream
- Future development potential under new AUP (OP) Mixed Use zoning

Well located on popular Barrys Point Road the site has significantly benefited from the recent Auckland Unitary Plan and is now zoned Mixed Use. This zoning allows for greater intensification of the site to incorporate a mixture of commercial and residential uses.

Barrys Point Road is strategically located near State Highway 1 motorway interchanges and is only a few minutes from Takapuna's CBD. There are a diverse range of businesses in the area including cafes, retail shops, gyms, bulk retail and automotive.

The property is suitable for investors looking for a well located property with potential in the future. With a vacancy pending it also offers an opportunity for an owner occupier.

| Property Details | |
|------------------|-------------------------|
| Total Floor Area | 1,549m² (approximately) |
| Land Area | 1,575m² (more or less) |
| AUP (OP) Zoning | Mixed Use |

Tenancy Details

Currently returning \$285,630.04pa + GST from seven separate tenancies. Further tenancy details available on request.

Sale Summary

Multi-tenanted property, marketed nationally in Total Property through a tender process with a vacancy pending. Uncovered multiple buyers of different profiles with four tender offers.

Sold by Tender Friday 9th March 2018 Sale price

\$5,775,000

Yield

Source of purchaser

Bayleys.co.nz

Purchaser profile

Owner occupier SME

James Kidd

+64 21 157 3831

james.kidd@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

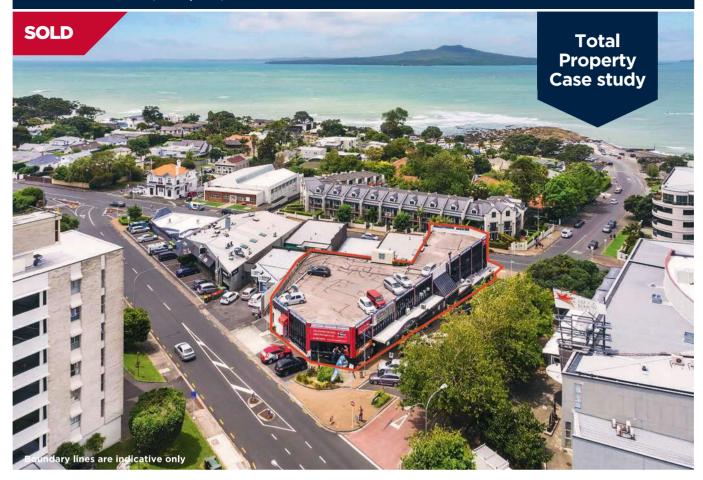
Matt Mimmack

+64 21 229 5878

matt.mimmack@bayleys.co.nz

Unique investment/development opportunity

8-12 The Promenade, Takapuna, Auckland



- Located in the heart of Takapuna's CBD 500m from Takapuna Beach
- Fantastic views of Hauraki Gulf
- Excellent rental income of \$414,091pa + GST and outgoings
- Unique development opportunity
- Situated within the restaurant/cafe precinct of vibrant Takapuna

This site presents a superb, multi road frontage site for a mixed use apartment development. In the meantime it provides excellent cash flow as an investment.

Takapuna is one of the main commercial and shopping precincts on the North Shore, 9.4km's from central Auckland.

| Property Details | |
|------------------|--------------------------------|
| Tenure | Fee Simple (freehold) |
| Floor Area | 1,672.5m² (approximately) |
| Land Area | 817m² (more or less) |
| AUP (OP) Zoning | Business - Metropolitan Centre |

Tenancy Details

The property is tenanted to a variety of established tenants returning an income of \$414,091pa + GST and outgoings. Full tenancy details are available on request.

Sale Summary

Under the new Auckland Unitary Plan, this property has good potential as a mixed use development project. In the meantime a solid rental income is being achieved. The Total Property auction campaign introduced the property to national and international prospects and maximised the sale price.

Sold by Post-auction Sale price

\$7,400,000 + GST

Yield

Source of purchaser

Total Property Magazine

Purchaser profile

Passive investor

Brian Caldwell

+64 27 481 5505

brian.caldwell@bayleys.co.nz DEVEREUX HOWE-SMITH REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Mixed Use Mt Eden warehouses - buy one or both

31D and 33A Normanby Road, Mt Eden, Auckland



- Unit 31D: 489m² + 8 car parks
- Unit 33A: 938m² + 16 car parks, A+ seismic rating
- Handy to CBD with easy access to motorways and a range of amenities
- Great for owner occupiers, or add-value by creating more office and/or showroom
- Residential possibilities with Mixed Use zoning & Grammar School zone

Buy one or both. Properties such as these versatile warehouse/office units with A+ seismic rating are in increasingly short supply, particularly in such a sought-after central Auckland position, close to the CBD and motorways. All occupiers requiring central warehouse and/or a blank canvas to create your own industrial styled office with abundant onsite parking must consider these opportunities.

Primarily comprised of warehouse, there are attractive add-value opportunities to consider, such as converting into higher value office, showroom or even residential given the underlying Mixed-Use zoning, of particular appeal due to being located within Auckland Grammar School zone.

In summary, they aren't making any more warehouses in this part of town, get in now while you still can!

| Property Details | |
|-------------------|--|
| 31D Nomanby Road | Asking Price: \$2,000,000 + GST (if any) |
| 33A Normanby Road | Asking Price: \$3,450,000 + GST (if any) |
| Zoning | Business - Mixed Use |
| Total Floor Area | 1.427m² (more or less) |

Tenancy Details

For sale with vacant possession.

Sale Summary

Competitive sales campaigns with each unit having multiple offers prior to deadline and were sold above the asking price to separate purchasers, both of whom intend to occupy the units.

Sold by Deadline Private Treaty (unless sold prior)

4pm, Thursday 8th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Source of purchaser

Purchaser profile

Owner occupier SME

Phil Haydock

+64 21 192 2233 phil.haydock@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Alan Haydock

+64 21 532 121 alan.haydock@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Town Centre gem

7 Wingate Street, Avondale, Auckland



- Under utilised site with future development potential (business mixed use zoning)
- Prime position in the heart of Avondale village
- Neighbouring tenancies include Carls Junior, Coffee Club and Super Value Supermarket
- New four year lease returning \$60,000pa + GST and outgoings

Avondale in the last five years has continued to grow and thrive with new commercial and residential developments. This freehold standalone should not be missed and should be looked at by developers, future owner occupiers and astute investors.

The property is metres from Avondale Train Station, close to State Highway 1 and minutes from New Lynn Shopping Centre.

| Property Details | |
|-------------------------|--|
| Floor Area | 432m² (approximately) |
| Land Area | 599m² |
| Zoning | Business Mixed Use (Auckland Unitary Plan) |

Tenancy Details

Returning \$60,000pa + GST and outgoings. Full tenancy details are available on request.

Sold by Deadline Private Treaty

Friday 23rd February 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Sale price

\$972 000

Source of purchaser

Established Client

Purchaser profile

Active add value investor

Tony Chaudhary

+64 21 995 121 tony.chaudhary@bayleys.co.nz

Amy Weng

+64 21 177 3422 amy.weng@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Ash Jogia

+64 21 044 4004 ash.jogia@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Affordable Mt Wellington investment

73 Aranui Road, Mt Wellington, Auckland



- Brand new eight year lease
- Licensed for 41 children
- Superb tenanted investment opportunity with a fixed rental growth of 2% per annum
- Returning a net income of \$93,600pa + GST and outgoings

Being located in the established residential area of Mt Wellington, childcare investments with a new eight year lease and with fixed rental growth are now rarely available.

The property is in close proximity to major arterials and amenities including Sylvia Park, State Highway 1 and the industrial precincts of Penrose and Mt Wellington.

| Property Details | |
|------------------|--------------------------------|
| Land Area | 1,012m² |
| Floor Area | 221m² (approximately) |
| Zoning | Residential Mixed Housing Zone |

| Tenancy Details | | |
|-------------------|---------------------------------|--|
| Name of Tenant | JK Childcare Limited | |
| Term of Lease | Eight (8) years | |
| Commencement Date | 15th December 2017 | |
| Rights of Renewal | Two (2) of eight (8) years each | |
| Net Rental | \$93,600pa + GST | |

Sold by Deadline Private Treaty

4pm, Thursday 8th March 2018 2 Harris Road, East Tamaki, Auckland, New Zealand

Source of purchaser

Established Client

Purchaser profile

Passive investor

Tony Chaudhary

+64 21 995 121

tony.chaudhary@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Janak Darji

+64 21 047 1290 janak.darji@bayleys.co.nz

Paul Dixon

+64 22 091 7399 paul.dixon@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

International investor divesting portfolio

Unit C, 15 Cook Street, Howick, Auckland



- For sale with vacant possession
- 162m² retail/office space
- Prominent and well known Howick location
- · Generous on site car parking
- Well established and busy neighbours

This property is located in the very popular and tightly held Howick commercial precinct. The unit offers a fantastic opportunity for owner occupiers and add value investors to get their hands on 162m² of space in the well known Cook Street Plaza.

Being in such a popular area, along with a lack of available properties makes this is an opportunity not to be missed.

| Property Details | |
|---------------------|---|
| Total Building Area | 162m² |
| Zoning | Business - Town Centre Zone (Auckland Unitary Plan) |

Tenancy Details

For sale with vacant possession.

Sold by Auction

11am, Wednesday 7th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Sale price

\$720,000.00

Source of purchaser

Established Client

Purchaser profile

Passive investor

Nick Bayley

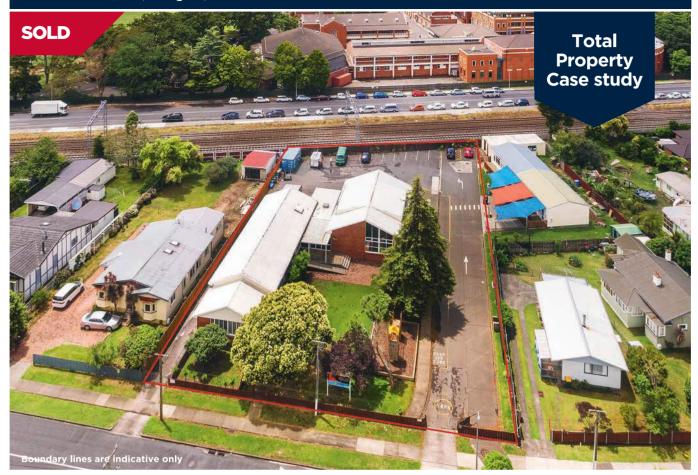
+64 21 174 2440 nick.bayley@bayleys.co.nz

Geoff Wyatt

+64 21 982 322 geoff.wyatt@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Develop, add value or occupy

22-26 Rosella Road, Mangere, Auckland



- 793m² building on a 3,277m² freehold site
- Short term holding income or occupy
- Well maintained and presented property
- Gated with two access points

Located in the heart of Mangere lies a great opportunity in one of the fastest growing suburbs in Auckland.

Seldom does an opportunity to purchase land of this size become available in Mangere. This is a must view by community and religious organisations, educational operators, developers and add value investors alike.

Within close proximity to Middlemore Hospital, Auckland Airport, local shops, parks and motorway access points, this is not to be missed.

| Property Details | |
|------------------|---|
| Building Area | 793m² |
| Land Area | 3,277m² |
| Zoning | Residential - Single House Zone (Auckland Unitary Plan) |
| Car Parks | 10 |

| Tenancy Details | |
|-------------------|------------------------|
| Name of Tenant | Rise Up Property Trust |
| Term of Lease | Six (6) months |
| Commencement Date | 24th January 2018 |
| Net Rental | \$40,000pa + GST |

Sold by Auction 11am, Wednesday 7th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Sale price \$2.013.000

Source of purchaser **Established Client**

Purchaser profile Developer

Ben Bayley +64 21 537 503 ben.bayley@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Karl Price +64 21 552 503 karl.price@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Two tenancy commercial investment with upside

129 Kolmar Road, Papatoetoe, Auckland



- 762.96m² road frontage modernized two story, two tenancy building
- On 809m² of Business Town Centre zoned, freehold, fee simple land
- Located just off Great South Road and in close proximity to Hunters Plaza
- Returning \$96,000pa + GST and outgoings

Located in Kolmar Road just around the corner from Hunters Plaza, the property has easy access to main arterials and the East Tamaki interchange onto the Southern Motorway.

The Business Town Centre Zoning makes the property suitable for future development with the ability to add value and would suit owner occupiers, investors and developers

| Property Details | |
|------------------|---|
| Floor Area | 762.96m² |
| Land Area | 809m² |
| Zoning | Business Town Centre Zone (Auckland Unitary Plan) |

| Tenancy Details | | |
|-------------------|---------------------------|-------------------------------|
| Name of Tenant | Sutcliffe Matson Law | Whaiora Homecare Inc. |
| Term of Lease | Six (6) years | Three (3) years |
| Commencement Date | 15th October 2015 | 30th April 2015 |
| Rights of Renewal | One (1) x three (3) years | Lease expires 29th April 2018 |
| Net Rental | \$49,000pa + GST | \$47,000pa + GST |

Sold by Deadline Private Treaty

4pm, Thursday 8th March 2018 2 Harris Road, East Tamaki, Auckland, New Zealand

Sale price

\$1,550,000

Source of purchaser

Purchaser profile

Active add value investor

John Bolton

+64 21 925 016 john.bolton@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Roy Rudolph

+64 21 710 985 roy.rudolph@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Katie Wu

+64 27 230 7895 katie.wu@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Watch your money grow!

196 Great South Road, Papatoetoe, Auckland



- High profile site with excellent exposure to Great South Road
- Fee simple, two level commercial building with car parking to the rear
- Zoned Business Town Centre offers future development potential (18m)
- Established tenant (ANZ Bank) returning a net income of \$140,483pa + GST and

Located in the heart of Papatoetoe's business area, this property presents an opportunity to add value and astute investors to purchase a property with strong key investment fundamentals. This includes a well-established tenant, a seismic rating of 80% NBS and generous car parking with future development upside.

With strong neighbouring tenants and favourable zoning, investments of this nature should be capitalised upon.

| Property Details | |
|------------------|----------------------------|
| Land Area | 1,067m² |
| Floor Area | 746m² (approximately) |
| Zoning | Business Town Centre (18m) |

| Tenancy Details | |
|-------------------|---------------------------------|
| Name of Tenant | Arawara Assets Limited T/A ANZ |
| Term of Lease | Six (6) years |
| Commencement Date | 24th April 2014 |
| Rights of Renewal | Two (2) of three (3) years each |
| Net Rental | \$140,483pa + GST |

Sold by Deadline Private Treaty

Friday 16th February 2018 Sale price

\$2,800,000

Source of purchaser

Total Property Magazine

Purchaser profile

Passive investor

Janak Darji

+64 21 047 1290 janak.darji@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Tony Chaudhary

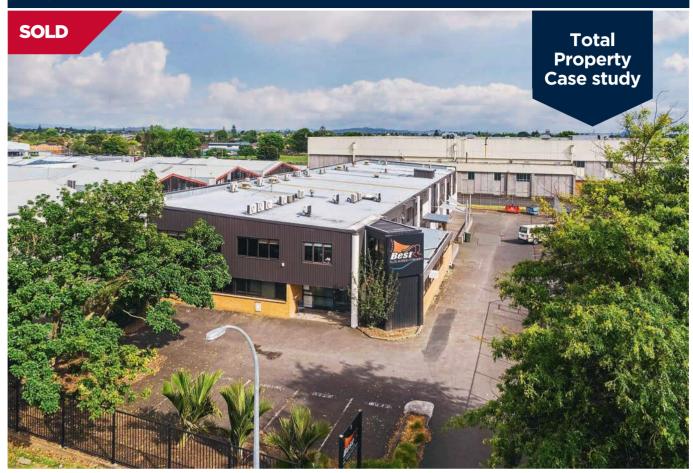
+64 21 995 121 tony.chaudhary@bayleys.co.nz

Amy Weng

+64 21 177 3422 amy.weng@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Passive investment in strategic growth location

5a Ryan Place, Manukau, Auckland



- Freehold standalone commercial investment property
- New three year lease to proven education operator, returning \$194,662 + GST p.a.
- Strategic location a short distance from Manukau City Centre and education precinct
- Grade A (95%) NBS seismic rating
- Solid passive investment with future growth

This property will appeal to all investors searching for a hands off investment in a strategic growth location. A new three year lease is in place to New Zealand Skills and Education Group Limited, a proven operator with multiple sites in Auckland and around New Zealand, returning \$194,662 + GST p.a. with fixed annual rental growth. The property has been refurbished throughout and now provides modern office accommodation over two levels in addition to 24 secure car parks.

Located a short distance from the AUT Manukau Campus and Manukau City Centre, this property is in the heart of one of Auckland's key growth precincts and provides easy access to motorways and transport links.

Call now for further information on this strategic bottom drawer investment.

| Property Details | |
|--------------------|---------------------------|
| Land Area | 2,006m² (more or less) |
| Floor Area | 1,112m² (approximately) |
| Zoning | Business - Light Industry |
| Car Parks | 24 on-site |
| IEP Seismic Rating | Grade A (95%) NBS rating |

Tenancy Details

Fully leased returning \$194,662 + GST p.a. Full tenancy details are available on request.

Sold by Tender (unless sold prior)

Closing 4pm, Tuesday 6th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Sale price

\$2,640,000

Yield

Source of purchaser

Neighbouring owner

Purchaser profile

Damien Bullick

+64 22 420 6845 damien.bullick@bayleys.co.nz

BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Alan Haydock

+64 21 532 121 alan.haydock@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Perfectly positioned Cavendish industrial unit

Unit H, 132 Cavendish Drive, Manukau, Auckland



- Superb high profile location in the heart of Cavendish Drive
- Current net income \$46,500pa + GST
- Month to month lease with long term motor vehicle industry tenant
- Includes seven carparks

A fantastic property with hard to beat street frontage and branding right in the centre of Cavendish Drive, offers a 282m² floor area currently occupied on a month to month lease by Partmaster, one of New Zealand's best known vehicle parts brand. Partmaster have occupied the premises since new in 2001.

Well maintained, well presented and in close proximity to the motorway, this property has a lot of reasons to secure interest.

| Property Details | |
|------------------|---------------------------|
| Floor Area | 282m² (more or less) |
| Zoning | Business - Light Industry |

Tenancy Details

Month to month lease returning \$46,500pa + GST.

Sale Summary

A successful marketing campaign resulted in two main bidders in the auction room. Strong opening bid of \$1,000,000 made by the purchaser.

Sold by Auction Sale price

\$1,100,000

Source of purchaser

Truecommercial.co.nz

Purchaser profile

Passive investor

Stuart Bode

+64 27 493 6223 stuart.bode@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Mike Bradshaw

+64 21 244 2264 mike.bradshaw@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Tony Chaundhary

+64 21 995 121 tony.chaudhary@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Visibility matches prime investment opportunity

Unit A, 132 Cavendish Drive, Manukau, Auckland



- On of three freehold unit title properties available
- Highly visible position on main arterial road
- Long standing tenant, VTNZ

A rare opportunity for strategic investment in one of Manukau City's most sought after locations. Tenanted by well respected automotive brand, VTNZ, who have occupied the premises since 2001.

| Property Details | |
|------------------|--|
| Tenure | Unit Title |
| Building Area | 480 m² (more or less) |
| Zoning | Light Industry (Auckland Unitary Plan) |

| Tenancy Details | |
|-------------------|-----------------------------------|
| Name of Tenant | VTNZ |
| Term of Lease | Until 2024 |
| Rights of Renewal | Two (2) x three (3) years to 2030 |
| Net Rental | \$125,107pa + GST |

Sale Summary

A successful marketing campaign resulted in multiple bidders at the Auction. The property sold to a local investor.

Sold by Auction Sale price

\$2,000,000

Yield

Source of purchaser

Total Property eDM

Purchaser profile

Passive investor

Stuart Bode

+64 27 493 6223

stuart.bode@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Mike Bradshaw

+64 21 244 2264

mike.bradshaw@bayleys.co.nz

Tony Chaundhary

+64 21 995 121

tony.chaudhary@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Visibility matches prime investment opportunity

Unit C, 132 Cavendish Drive, Manukau, Auckland



- On of three freehold unit title properties available
- Highly visible position on main arterial road
- Long standing tenant, VTNZ

A rare opportunity for strategic investment in one of Manukau City's most sought after locations. Tenanted by well respected automotive brand, VTNZ, who have occupied the premises since 2001.

| Property Details | |
|------------------|--|
| Tenure | Unit Title |
| Building area | 392m² (more or less) |
| Zoning | Light Industry (Auckland Unitary Plan) |

| Tenancy Details | |
|-------------------|---------------------------|
| Name of Tenant | VTNZ |
| Term of Lease | Until 2024 |
| Rights of Renewal | Two x three years to 2030 |
| Net Rental | \$61,400pa + GST |

Sale Summary

Following a marketing campaign which included Total Property, print and internet advertising and a PR article, the auction saw two investors bidding. The property sold under the hammer.

Sold by Auction Sale price

\$1,101,000

Yield

Source of purchaser

Purchaser profile

Passive investor

Stuart Bode

+64 27 493 6223

stuart.bode@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Mike Bradshaw

+64 21 244 2264

mike.bradshaw@bayleys.co.nz

Tony Chaundhary

+64 21 995 121

tony.chaudhary@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Visibility matches prime investment opportunity

Unit B, 132 Cavendish Drive, Manukau, Auckland



- On of three freehold unit title properties available
- Highly visible position on main arterial road
- Long standing tenant, Cooper Tyres

A rare opportunity for strategic investment in one of Manukau City's most sought after locations. Tenanted by well respected automotive brand, Cooper Tyres, who have occupied the premises since 2001.

| Property Details | |
|------------------|--|
| Tenure | Unit Title |
| Building area | 340m² (more or less) |
| Zoning | Light Industry (Auckland Unitary Plan) |

| Tenancy Details | |
|-------------------|---------------------------|
| Name of Tenant | Cooper Tyres |
| Term of Lease | Until 2020 |
| Rights of Renewal | One x three years to 2023 |
| Net Rental | \$58,727pa + GST |

Sale Summary

A successful marketing campaign resulted in a competitive bidding process between multiple bidders which delivered a great result on the day.

Sold by Auction Sale price

\$1,215,000

Yield

Source of purchaser

Purchaser profile

Passive investor

Stuart Bode

+64 27 493 6223

stuart.bode@bayleys.co.nz BAYLEYS REAL ESTATE LTD, LICENSED UNDER THE REA ACT 2008

Mike Bradshaw

+64 21 244 2264

mike.bradshaw@bayleys.co.nz

Tony Chaundhary

+64 21 995 121

tony.chaudhary@bayleys.co.nz BAYLEYS REAL ESTATE LTD, MANUKAU, LICENSED UNDER THE REA ACT 2008

Waiheke Island's hottest development area

23 Belgium Street, Ostend, Waiheke Island, Auckland



- Multi tenanted investment
- First time to the market this century
- Prime Ostend Village location
- Over 1,600m² plus 20 car parks
- Fully leased with growth potential

Ostend is rapidly expanding to become the business/retail centre of Waiheke Island and opportunities to purchase in this area are rare. The sizeable site is zoned Commercial 2 (Ostend Village) which allows for a wide range of commercial activities including retail, restaurant, cafe and tavern facilities etc.

The property is fully leased providing an attractive cash flow and has excellent frontage to Belgium Street. Further value lies in the property's xoning with which council consent, allows for additional height and floor area. In summary, this is a unique opportunity to purchase a well presented investment property with plenty of development upside in the future.

| Property Details | |
|------------------|-------------------------------|
| Land Area | 1,618m² |
| Building Area | 3222 |
| Car Parks | 20 |
| Zoning | Commercial 2 (Ostend Village) |

Tenancy Details

Fully leased returning \$94,085 + GST and OPEX. Full tenancy details are available on request.

Sold by Auction (unless sold prior)

2pm, Wednesday 7th March 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Sale price

\$1,860,000

Source of purchaser

Established Client

Purchaser profile

Active add value investor

Clive Lonergan

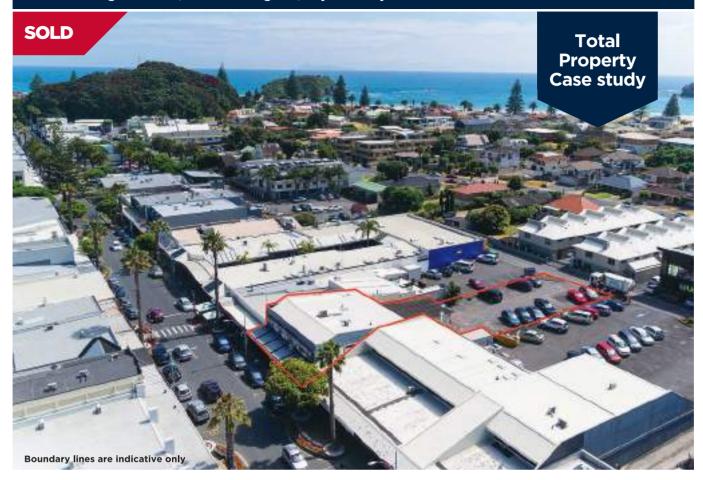
+64 27 499 3278 clive.lonergan@bayleys.co.nz CURNOW REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Lisa Hopewell

+64 27 451 8887 lisa.hopewell@bayleys.co.nz CURNOW REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Premium Mount Maunganui position

185-187 Maunganui Road, Mount Maunganui, Bay of Plenty



- Strategic high profile Maunganui Road CBD site
- Two-level retail/office building plus rear studio
- Strong income earner with six tenancies

Superb split risk investment opportunity for astute investors to secure a prime commercial property in the highly sought after and growth location of Mount Maunganui where tenancy demand constantly exceeds supply.

The property occupies a premium Maunganui Road position comprising a two level building with six tenancies including three ground floor retail premises, two first floor office suites, a rear garage studio plus outstanding onsite yard parking facilities for 20

Mount Maunganui retail village with its beach to boutique shopping culture is a tightly held property precinct that rarely comes to the market. The income, location and future re-development potential of this property makes this a compelling commercial investment not to be missed!

| Property Details | | |
|------------------|----------|--|
| Land Area | 918m² | |
| Building Areas | 608m² | |
| Seismic Rating | 100% NBS | |

Tenancy Details

Annual net rental \$154,745 + GST and outgoings. Full tenancy details are available on request.

Sold by Auction (unless sold prior)

1pm, Wednesday 28th February 2018 247 Cameron Road, Tauranga, New Zealand

Source of purchaser

N/A

Purchaser profile

N/A

Brendon Bradley

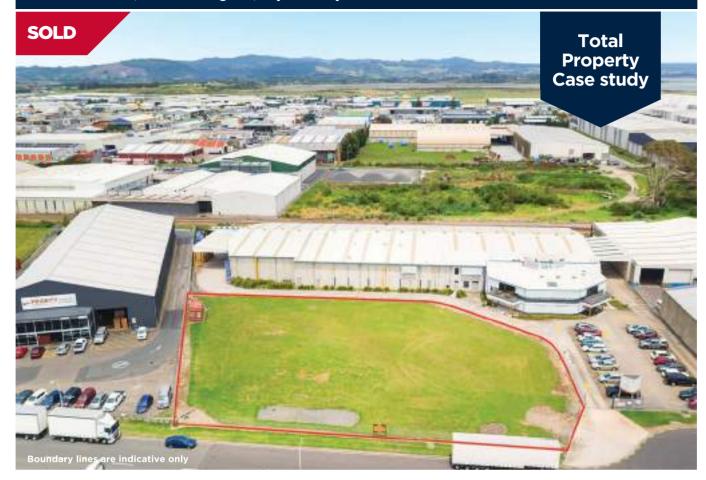
+64 21 816 600 brendon.bradley@bayleys.co.nz SUCCESS REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Lynn Bradley

+64 27 441 1213 lynn.bradley@bayleys.co.nz

Rare freehold industrial land

72 Portside Drive, Mount Maunganui, Bay of Plenty



- Land area of 4,059m² (approximately)
- Road frontage of 58 metres
- Zoning allows for a wide variety of business uses

This freehold 4,059m² section will be highly sought after by astute developers, investors and land bankers.

This industrial flat land is in a fantastic north-facing position and has a 58 metre road frontage offering high exposure.

Located in Mount Maunganui's bustling commercial hub of Portside Drive, you cannot beat this location.

On your door step is the expanding Port of Tauranga, central Mount Maunganui and Tauranga Airport, whilst having easy access to the Tauranga CBD and all main arterial routes.

Opportunities like this are rare especially in this absolute prime location.

| Property Details | |
|------------------|-------------------------|
| Land Area | 4,059m² (approximately) |
| Title | Freehold |
| Zoning | Industrial Business |

Tenancy Details

Sold with vacant possession.

Sold by Auction

1pm, Wednesday 28th February 2018 247 Cameron Road, Tauranga, New Zealand

Source of purchaser

Established Client

Purchaser profile

Active add value investor

James Ross

+64 27 459 1623 james.ross@bayleys.co.nz SUCCESS REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

A developers dream

6, 12 and 14 Wairere Street, Whakatane, Bay of Plenty



- 3,154m² (approximately) freehold site
- Multiple use or development
- Vacant possession

A premium opportunity, a collective 3,154m² (approximately) freehold site spread over three titles with buildings on each, providing the option for a staged re-development.

Located in a scenic position within the Whakatane Central Business District with the advantage of having 'Wairere Falls Reserve' as a backdrop and adjacent to the rear of

With the current building provisions providing for heights up to 15 metres, this could offer extensive views of the Harbour Inlet, Whakatane township and beyond in a redeveloped project.

Property Details

| Land Area | 3,154m² (approximately) |
|-----------|------------------------------|
| Zoning | Commercial - Business Centre |

Tenancy Details

For sale with vacant possession.

Sold by Tender (unless sold prior)

Closing 4pm, Thursday 8th March 2018 247 Cameron Road, Tauranga, New Zealand

Sale price

\$942,000 + GST (if any)

Source of purchaser

Purchaser profile

Developer

Lloyd Davidson

+64 21 949 099

lloyd.davidson@bayleys.co.nz

Rhys Mischefski

+64 27 457 8718 rhys.mischefski@bayleys.co.nz SUCCESS REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Laura Taylor

+64 22 395 1152 laura.taylor@bayleys.co.nz SUCCESS REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Prime retail - recently earthquake strengthened

1226-1232 Tutanekai Street, Rotorua Central, Rotorua, Bay of Plenty



- Four tenancies to spread the risk
- Income of approximately \$107,000 + GST net per annum

Four attractive smaller tenancies, ranging from approximately 45m² up to 64m² located in a busy block of the main shopping street in Rotorua. The property brings in an income per annum of approximately \$107,000 net + GST with WALT of tenants of 4.5 years, giving a discerning buyer comfort. It has been strengthened and modernised comprehensively to attract and hold the tenants; Flight Centre, Tokyo Sushi, and American Nail Bar, with new addition Sustain Salad and Juice bar.

Property Details IEP Zone City Centre 1

| Tenancy Details | | |
|-------------------|---------------------|---------------|
| Name of Tenant | Salad and Juice Bar | Nail bar |
| Term of Lease | 4 years | 10 years |
| Commencement Date | 1/1/2017 | 8/7/2016 |
| Review Date | 1/1/2019 | 8/7/2021 |
| Rights of Renewal | 3 x 2 years | 2 x 6 years |
| Gross Rental | \$29,000 | \$26,087 |
| Name of Tenant | Tokyo Sushi | Flight Centre |
| Term of Lease | 6 years | 6 years |
| Commencement Date | 11/6/2010 | 1/6/2016 |
| Review Date | 1/6/2019 | 1/6/2018 |
| Rights of Renewal | 5 x 3 years | 2 x 6 years |
| Net Rental | \$30,000 | \$30,000 |

Sale Summary

This property was marketed nationally in Total Property and was sold via Auction with one active bidder in the room. There was interest from local and national investors, the purchaser of this property was a Rotorua based investor.

Sold by Auction (unless sold prior)

1pm, Thursday 8th March 2018 Motion Entertainment, Conference Centre, 346 Te Ngae Road, Rotorua

Sale price

\$1.188.000

Yield

Source of purchaser

Purchaser profile

Passive investor

Brei Gudsell

+64 21 242 7344 brei.gudsell@bayleys.co.nz SUCCESS REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Mark Slade

+64 27 498 8911 mark.slade@bayleys.co.nz SUCCESS REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Unique investment/development opportunity

686 Devon Road, Waiwhakaiho, New Plymouth, Taranaki



- Entrance to New Plymouth
- Over 17,000 vehicles pass daily
- Holding income from iconic Taranaki business
- Zoned Industrial C

This is a rare opportunity to purchase a property in the tightly held Waiwhakaiho Valley, New Plymouth's northern entrance, with a holding income.

The property boasts a large frontage to a very busy Devon Road allowing signage for one or more tenants and the building provides functional accommodation for a range of businesses comprising a mix of warehouse, office, showroom and car parking

Located in the Waiwhakaiho valley the property has been home to McCurdy Engineering for over 25 years, McCurdy's have now outgrown the site and wish to sell and lease back while developing their new site.

Don't miss this opportunity to own as is or develop into multi tenanted site.

| Property Details | |
|------------------|------------------------|
| Land Area | 6,395m² (more or less) |
| Floor Area | 2,133m² (more or less) |

| Tenancy Details | |
|-------------------|-------------------------------|
| Name of Tenant | McCurdy Trucks Limited |
| Term of Lease | 12 months |
| Rights of Renewal | Three (3) of three (3) months |
| Net Rental | \$189,000 + GST and OPEX |

Sold by Auction (unless sold prior)

11am, Wednesday 11th April 2018 Bayleys House, 30 Gaunt Street, Auckland, New Zealand

Source of purchaser

Database

Purchaser profile

Owner occupier SME

Alan Johnston

+64 27 293 0762 alan.johnston@bayleys.co.nz SUCCESS REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

lain Taylor

+64 21 473 253 iain.taylor@bayleys.co.nz

Iconic in the heart of Napier

1 Dickens Street, Napier, Hawke's Bay



- Iconic freehold mixed use investment property
- Refurbished throughout and strengthened to 100% NBS
- Fully occupied with a range of retail and office tenancies
- Prominent position in Napier's surging upper CBD

A truely unique opportunity to add one of the property jewels of Napier City to your investment portfolio.

Comprising a total of 12 tenancies, the property offers a diverse but quality line up of occupants including government and private enterprises.

The ground floor accommodates a range of retail operations including NZ Post/ Kiwibank, Vodafone and Café Adoro. The first floor is home to Acura - a leading local accountancy firm, Indelible film and video marketing and Tank Marketing with the Napier City Council occupying the entire top floor which enjoys a commanding outlook and sun throughout the day.

Property Details

| Land Area | 1,554m² (more or less) |
|------------|------------------------|
| Floor Area | 3,185m² (more or less) |

Tenancy Details

Fully leased to multiple tenants, returning approximately \$558,362.47 p.a. Full tenancy details are available on request.

Sale Summary

Sold by negotiation with multiple interest over the duration to the campaign. Sold to out of region investor.

Sold by Negotiation Sale price

\$8,000,000

Yield

Source of purchaser

Bayleys.co.nz

Purchaser profile

Passive investor

Sam MacDonald

+64 21 950 320 sam.macdonald@bayleys.co.nz EASTERN REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

An investment to chill you out

816 Omahu Road, Hastings, Hawke's Bay



- Main road profile
- Great truck access
- Large freezer and chiller providing wide range of use

Prime Industrial Tenanted Investment, currently leased to a Nationwide Tenant.

Combination of a Dry store, Freezer, and Chiller with outstanding truck access and loads of parking space.

Situated on the busy Omahu Road amongst some fine neighbours, including Gull Fuel directly in front. Adjoining the Napier Hastings Expressway.

There has been major development and leasing activity along Omahu Road recently, now is your chance to get amongst that.

| Property Details | |
|------------------|------------|
| Land Area | 2,864m² |
| Floor Area | 530m² |
| Zoning | Industrial |

| Tenancy Details | |
|-------------------|-----------------------------|
| Name of Tenant | Foodstuffs |
| Term of Lease | 18 months |
| Rights of Renewal | Six (6) x one (1) year each |
| Total Net Rental | \$89,800pa + GST |

Sale Summary

leased to Foodstuffs. 18 month to go on the current term, 6 x 1 year Right of renewals.

Sold by Negotiation Sale price

Yield

\$925,000

Source of purchaser

Trademe.co.nz

Purchaser profile

Holder / land banker

Gary Wise 021 022 66272

gary.wise@bayleys.co.nz EASTERN REALTY LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Vacant decommissioned school - value here!

83-85 Hendersons Line, Marton, Rangitikei



- 3,000m² (more or less) of buildings on 5.1 hectares (more or less) of freehold land
- 12 established buildings and infrastructure
- Marton, in the heart of the Rangitikei
- Redevelopment possible

Approximately 3,000m² (more or less) of buildings set on 5 plus hectares of flat freehold land in Marton.

This property lends itself to a new vision. Previously a secondary boarding school, there are a variety of buildings including classrooms, offices, houses, dormitories, a hall, commercial kitchen and a beautiful chapel. Add to that a swimming pool and courts and this property could make a very desirable campsite, retreat centre, business hub or an educational centre.

With an ideal central location and close proximity to both Palmerston North and Wanganui, Marton has established itself firmly as a location for large business. Corporates such as Gallagher, Nestle, ANZCO, Speirs, Collagen Solutions, Alf Downs Group and Malteurop have chosen to base their business in Marton.

Property Details Land Area 5.1647 hectares (more or less) Floor Area 3,118m² (more or less)

Tenancy Details

For sale with vacant possession.

Sold by Tender (unless sold prior)

Closing 4pm, Thursday 8th March 2018 176 Broadway Avenue, Palmerston North, New Zealand

Source of purchaser

Event

Purchaser profile

Owner occupier corporate

Karl Cameron

+64 21 428 092 karl.cameron@bayleys.co.nz COAST TO COAST LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Robert Scott

+64 274 288 144 robertb.scott@bayleys.co.nz

First class international tenant - long lease term

506 Main Street, Palmerston North, Manawatu



- A first class tenant on a long term lease returning \$83,359.77 pa + GST
- 11 year lease commenced 29th April 2016
- Superior Main Street location with fabulous refurbished interior
- Recently strengthened to 100% NBS

A superb single story Main Street property, recently strengthened to 100% of NBS.

A fabulous new internal fit out and a tenant with undoubted credentials. The tenant parent company is Bupa Dental Corporation Limited, the largest dental network in Australia and New Zealand.

This outstanding investment opportunity lends itself to all those seeking an investment that ticks all the boxes.

| Property Details | |
|------------------|----------------------|
| Land Area | 658m² (more or less) |
| Building Area | 326m² (more or less) |
| Car Parks | Six (6) on-site |

| Tenancy Details | |
|-------------------|--------------------------------------|
| Name of Tenant | Dental Corporation (NZ) Limited |
| Term of Lease | 11 years |
| Commencement Date | 29th April 2016 |
| Rights of Renewal | Two (2) terms of five (5) years each |
| Net Rental | \$83,359.77 + GST |

326m² single-level commercial building recently strengthened to 100% of NBS and refurbished internally with new fitout, on 658m² site with six car parks, sold for \$1,200,000 at a 6.95% yield.

Sold by Auction (unless sold prior)

2pm, Thursday 8th March 2018 176 Broadway Avenue, Palmerston North, New Zealand

Source of purchaser

Established Client

Purchaser profile

Passive investor

Karl Cameron

+64 21 428 092 karl.cameron@bayleys.co.nz COAST TO COAST LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Bede Blatchford

+64 27 532 3577 bede.blatchford@bayleys.co.nz

Simple industrial investment

75 Nelson Street, Petone, Lower Hutt



- Long established tenant since the 1990's
- Seismic rating 70% NBS
- Net rental \$124,000 + GST

A functional mix of high and low stud warehouse, with minimal offices plus the bonus of 12 car parks and yard make this Petone property a rarity. Its location allows for easy motorway access via Udy Street and the Dowse Interchange.

The long-established tenant pays all outgoings, with the current rental allowing for growth at the next review.

| Property Details | |
|---------------------|-----------|
| Warehouse | 937.6m² |
| First Floor Offices | 139m² |
| DG Store | 48.2m² |
| Total Building Area | 1,124.8m² |
| Yard | 316.5m² |
| Car Parks | 12 |

| Tenancy Details | |
|-------------------|-------------------------------------|
| Name of Tenant | Lamprint Packaging Holdings Limited |
| Term of Lease | Four (4) years |
| Commencement Date | 1st December 2016 |
| Review Date | 1st December 2019, 2022 and 2025 |
| Rights of Renewal | Two (2) of three (3) years each |
| Net Rental | \$124,000 + GST |

Sale Summary

The campaign generated 66 direct enquiries and 1,406 internet hits, which resulted in active bidding in the room between six parties. The property sold under the hammer for \$1,865,000.

Sold by Auction

11am, Thursday 8th March 2018 The Bayleys Building, Level 14, Cnr Brandon Street and Lambton Quay, Wellington, New Zealand

Sale price

\$1,865,000

Yield

6.65%

Source of purchaser

Established Client

Purchaser profile

Passive investor

Paul Cudby

+64 21 421 374 paul.cudby@bayleys.co.nz

CAPITAL COMMERCIAL (2013) LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Andrew Smith

+64 21 421 401 andrew.smith@bayleys.co.nz CAPITAL COMMERCIAL (2013) LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Tinakori treasure

287 Tinakori Road, Thorndon, Wellington



- Split risk over two tenancies
- Fully leased with growth potential
- Potential net rental \$59,122pa + GST
- Prime Tinakori Village location

This two level character style building was designed to blend with and enhance the surrounding area, it is located on the sunny side of the street.

It is fully leased and fit for purpose, with potential for rental growth in 2018. This property has it all. Astute add-value investors will also spot the real potential for change.

| Property Details | |
|---------------------|---------|
| Retail/Office | 83m² |
| Office/Flat | 64m² |
| First Floor Offices | 126m² |
| Total Building Area | 273m² |
| Zoning | Centres |

Tenancy Details

Fully leased returning \$55,125pa gross + GST. Full tenancy details are available on request.

Sale Summary

The campaign generated 65 direct enquiries and 1,627 internet hits, resulting in active bidding in the room between four parties. The property sold under the hammer for \$770,000.

Sold by Auction

11am, Thursday 7th December 2017 The Bayleys Building, Level 14, Cnr Brandon Street and Lambton Quay, Wellington, New Zealand

Sale price

\$770,000

Yield

5.2% on passing / 7.7% on potential

Source of purchaser

Established Client

Purchaser profile

Passive investor

Paul Cudby

+64 21 421 374

paul.cudby@bayleys.co.nz CAPITAL COMMERCIAL (2013) LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Mark Walker

+64 21 320 280

mark.walker@bayleys.co.nz

CAPITAL COMMERCIAL (2013) LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Aladdin's Cave

42 Wallace Street, Mount Cook, Wellington



- Fully refurbished mixed-use property
- Unique commercial tenancy showcasing historic lime kilns
- Fitted out for café, but would also suit other uses
- Vacant possession

Painstakingly redeveloped, the property comprises a self-contained two level commercial tenancy with a lovingly restored sunny two bedroom cottage above.

The commercial tenancy was built to showcase two rare lime kilns which date back to 1874, a time when the area was renowned for its brick and pottery works. It was designed and fitted out with a café in mind, but would suit a myriad of other uses.

Being offered for sale with vacant possession this unique property provides a treasure trove of opportunities for those with the vision and passion to unlock its full potential.

| Property Details | |
|------------------|----------------|
| Ground Floor | 49m² |
| First Floor | 115m² |
| Cottage | 115m² |
| Land Area | 218m² |
| Potential Income | \$85,600 + GST |

Tenancy Details

For sale with vacant possession.

Sale Summary

A mixed use development that was designed to protect two historic lime kilns. The commercial tenancy was consented for use as a cafe but has remained vacant since its completion in 2006. The lack of a Code Compliance Certificate presented challenges for purchaser but we were able to provide records showing that the work to date completed was only minor to get final sign off.

Sold by Tender

Closing 4pm, Wednesday 7th March 2018 The Bayleys Building, Level 14, Cnr Brandon Street and Lambton Quay, Wellington, New Zealand

Sale price

\$875,000

Source of purchaser

Established Client

Purchaser profile

Active add value investor

James Higgie

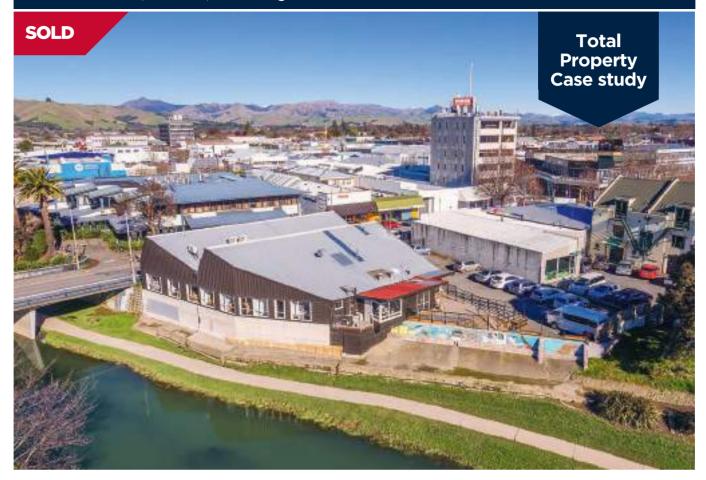
+64 27 444 7656 james.higgie@bayleys.co.nz CAPITAL COMMERCIAL (2013) LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Mark Walker

+64 21 320 280 mark.walker@bayleys.co.nz CAPITAL COMMERCIAL (2013) LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Well leased, strengthened and refurbished

14-22 Alfred Street, Blenheim, Marlborough



- Seismic rating of 70-79% NBS
- Offices and open plan building refurbished in 2016
- Seven year lease from 1st April 2016 including 14 car parks

This well recognised property overlooks the Taylor River which flows on the northern edge of the Blenheim CBD. After earthquake strengthening in 2015/2016, the property was leased to a national community provider who completed the fit-out to a very high standard. Receiving all day sun, the property is just 150m² to the Blenheim Convention Centre and ASB Theatre, and within easy walking distance to the CBD.

| Property Details | |
|------------------|--------------------------|
| Land Area | 1,179m² |
| Floor Area | 433m² plus 45m² verandah |
| Zoning | Commercial, offices |

| Tenancy Details | |
|-------------------|---|
| Name of Tenant | Presbyterian Support (Upper South Island) |
| Term of Lease | Seven (7) years |
| Commencement Date | 1st April 2016 |
| Review Date | Two (2) x seven (7) years |

Sale Summary

Originally included in Total Property as a September 2017 Deadline Sale. Enquiry received from 42 parties. Three offers were received but not at an acceptable level for vendors. Then offered for sale in Total Property (Issue 1 - 2018) with a price of \$1,050,000. Accountant saw property and referred to his Auckland-based clients. Following property inspection and due diligence, offer was made and accepted.

Sold by Negotiation Sale price

\$1,050,000

Yield

Source of purchaser **Total Property Magazine**

Purchaser profile

Passive investor

Grant Baxter

+64 27 297 1902

grant.baxter@bayleys.co.nz BE MARLBOROUGH LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Top notch investments - two unit titles for sale

8 & 9/77 Hilton Street, Kaiapoi, Canterbury



- Two unit titled properties for sale
- Anchored by Countdown supermarket, Westpac and McDonalds attracting a large number of customers to the complex

Modern retail shopping complex. Ten retail shops at ground level with three office/ hospitality suites on first floor. Extensive shared car parking on site. Units for sale includes retail, banking and hospitality as tenants. The tenants are trading extremely well.

| Property Details | |
|------------------|---|
| Unit 8 | 301m² |
| Tenant (unit 8) | Elle's Pet Centre 2016 Limited |
| Unit 9 | 416m² |
| Tenants (unit 9) | Westpac, iCell, Kaiapoi Self Service Laundromat |

| Tenancy Details | | |
|---|--------------------|----------------------------|
| Name of Tenant | Elle's Pet Centre | Westpac Investments Ltd |
| Term of Lease | Three (3) years | Six (6) years |
| Commencement Date | 22nd December 2017 | 1st March 2012 |
| Rights of Renewal | 3 x 3 years | 2 x 3 years (renewed 2018) |
| Net Rental | \$30,000 + GST | \$61,327 + GST |
| Name of Tenant | ICell Limited | Kaiapoi Laundromat |
| Term of Lease | Two (2) years | Three (3) years |
| Commencement Date | 15th August 2017 | 1st May 2017 |
| Rights of Renewal | 3 x 2 years | 2 x 3 years |
| Net Rental | \$27,140 + GST | \$10,000 + GST |
| Unit 8, 176m² vacant and unit 9, 50.91m² vacant | | |

Sale Summary

Sold post auction to a passive investor off our database.

Sold by Post-auction (unless sold prior)

12pm, Friday 2nd March 2018 3 Deans Avenue, Christchurch, New Zealand

Sale price

\$1,700,000

Source of purchaser

Database

Purchaser profile

Passive investor

Stewart White

+64 3 365 1842 stewart.white@bayleys.co.nz WHALAN AND PARTNERS LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Chris Frank

+64 27 280 6449 chris.frank@bayleys.co.nz WHALAN AND PARTNERS LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Alex White

+64 27 785 4211 alex.white@bayleys.co.nz WHALAN AND PARTNERS LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

Trophy tenanted investment

24 Gallagher Drive, Hornby, Christchurch



- As new Calder Stewart built premise
- Strong lease covenant
- Fixed annual rental growth of 2.5%

This first-class investment property is very well located within industrial Hornby, is in new condition and complete with a long lease to a well-established business.

The property has been expertly designed with a northerly aspect and has been built for future growth with a 9m stud height warehouse, and well-designed office and amenity space over two levels completed with a generous secure yard and 55 car parks. The property will soon be further benefited by high profile exposure to the Southern Motorway extension (which is well under construction).

Property Details Lettable Floor Area 3,500m² (approximately) Land Area 7,482m²

| Tenancy Details | |
|-----------------|--------------------|
| Name of Tenant | Seed Force Limited |

Sale Summary

With nine genuine offers, the sales campaign generated interest from Christchurch, Wellington and Auckland, with the offers reaching levels well in excess of the vendors expectations.

Sold by Deadline Sale

4pm, Thursday 1st March 2018 3 Deans Avenue, Christchurch, New Zealand

Sale price

\$8,350,000

Yield

6.08%

Source of purchaser

Electronic direct mail

Purchaser profile

Passive investor

Nick O'Stvke

+64 27 696 9801 nick.ostyke@bayleys.co.nz WHALAN AND PARTNERS LTD, BAYLEYS, LICENSED UNDER THE REA ACT 2008

